

# **2025 Second Quarter Briefing**

August 2025

# **Agenda**

- Introduction of Cathay FHC
- Business overview
- Business performance summary

Cathay United Bank

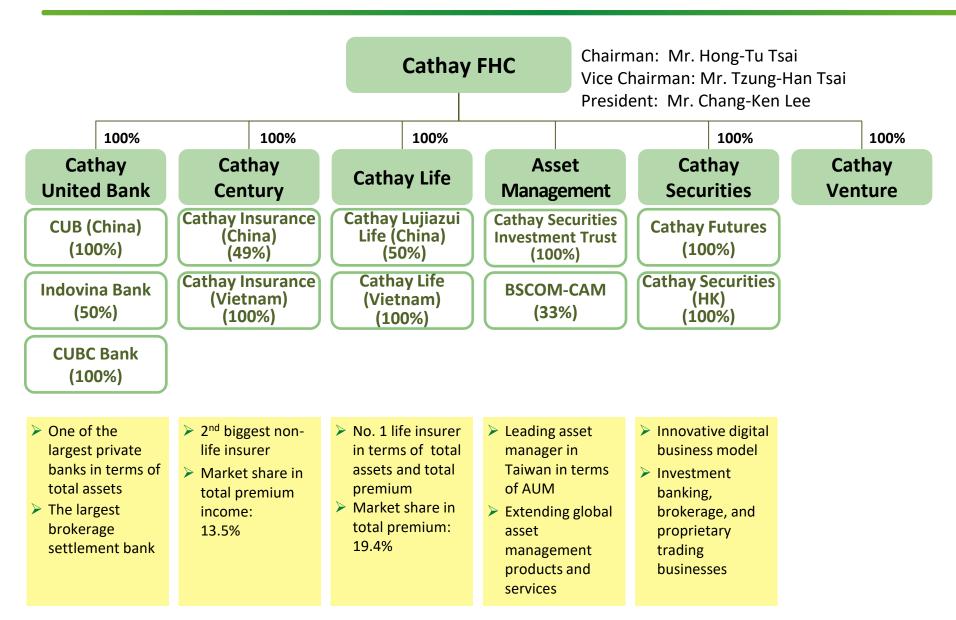
Cathay Life

**Cathay Century** 

- □ Cathay Life's strategy to IFRS 17/TW-ICS
- Cathay's ESG efforts
- Appendix



# Cathay FHC: largest FHC, comprehensive products



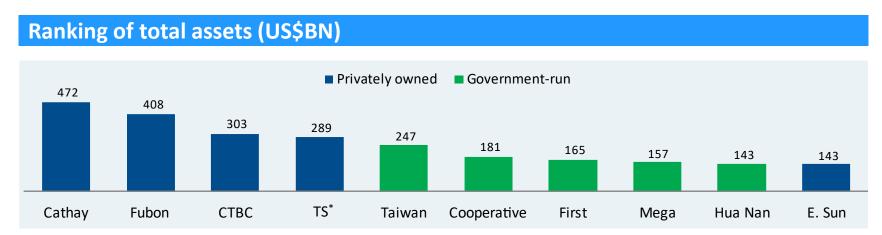
國泰金控 Cathay Financial Holdir

Note: Data as of 1H25

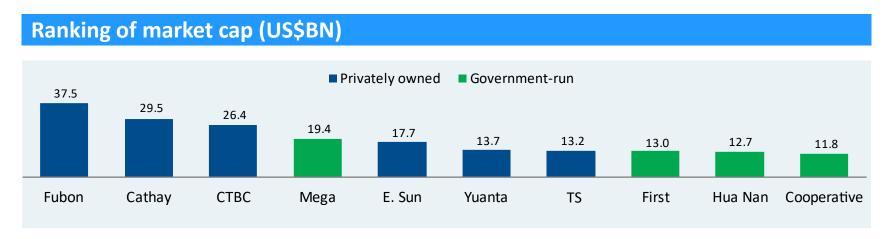
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#### Market leader in Taiwan's FIG sector

Largest listed financial group by assets.



Note: Total assets as of June 30, 2025; \*Combined assets of Taishin and Shin Kong



Note: Market capitalization as of August 29, 2025



# Cathay FHC's efforts on ESG integration & climate actions



- Formed Responsible **Investment Team**
- Included in DJSI Emerging Market Index
- Cathay United Bank (CUB) signed **Equator Principles**, a first in Taiwan
- Joined Asia Investor Group on Climate Change (AIGCC)
- Cathay Life self-compliance with PSI

Established CSR Committee

2014

2015

Member of **Dow Jones Sustainability Indices** 

2016

- Joined Ceres Valuing Water **Finance Task Force**
- Cathay Securities published ESG rating reports on individual listed companies

 First Taiwan FIG to disclose carbon footprints in investment portfolio

- Active in engagement with government on climate governance
- Included in DJSI World Index
- Among the first to sign on TCFD initiative

Powered by the S&P Global CSA

- Cathay United Bank selfcompliance with PRB
- The only Taiwan FIG joined CDP Non-Disclosure Campaign & **Climate Action 100+ Initiatives**
- Cathay Century P&C Insurance self-compliance with PSI

2020

2019



2018



2017



 Issued ESG integration report certified by third party

 Participated in **Asian Utilities Engagement Program** 

2021







2022



2023





- •Became an RE100 member, the first financial institution in Taiwan
- Received SBTi validation of decarbonization targets
- Participated in TNFD, Ceres Valuing Water Finance Initiative, The Partnership for Biodiversity Accounting Financials (PBAF)
- Participated in **Business For** Nature
- Participated in **Nature Action 100**
- Joined Global Impacting Investing Network (GIIN) and **AVPN**
- Established board level Corporate Sustainability Committee





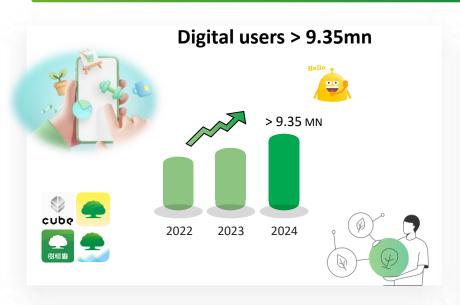
Note: For more information, please refer to "Cathay's ESG Efforts" pages 46-56.

#### Empowering financial services with digital, data and technology

**Employee** 

with AI

empowerment 🖺 🎖 🖰



# Industry-leading Gen AI framework – GAIA Diverse AI applications/governance across the group Cathay's exclusive financial knowledge base Enterprise-level AI Model Hub

# 1st FI in Taiwan to kick off data migration to the cloud



Build Data Lakehouse to strengthen the group's risk management capabilities & improve data operational efficiency

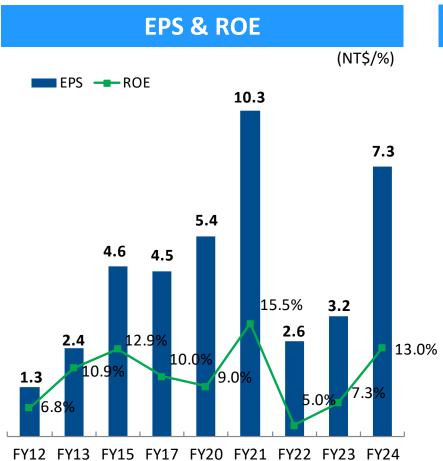




Hybrid-Hierarchy

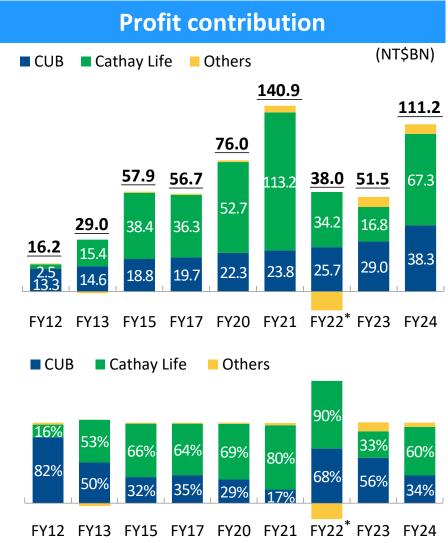
Al guardrails

#### Cathay FHC continued to deliver solid earnings



Note: (1) FY13 figures do not reflect the impact from applying fair value method on investment property.

(2) EPS has been adjusted for stock dividend (stock split).

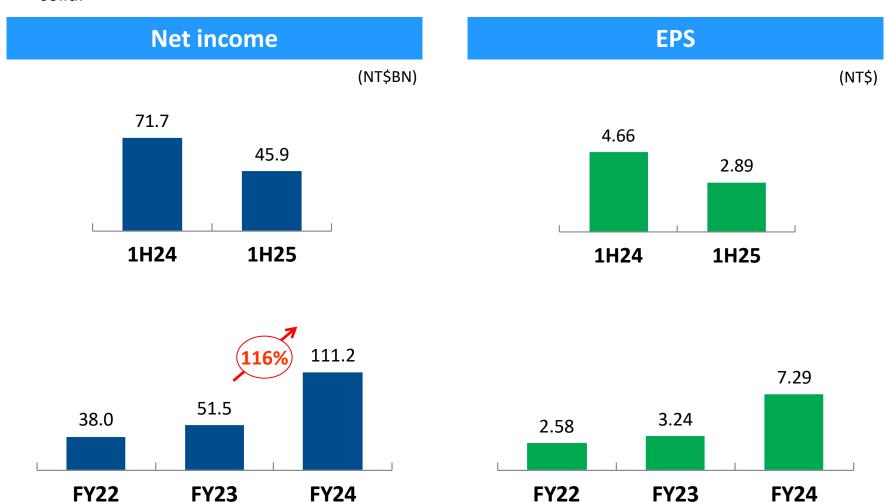


<sup>\*</sup> Cathay Century reported a net loss of NT\$19.6bn due to pandemic insurance losses.



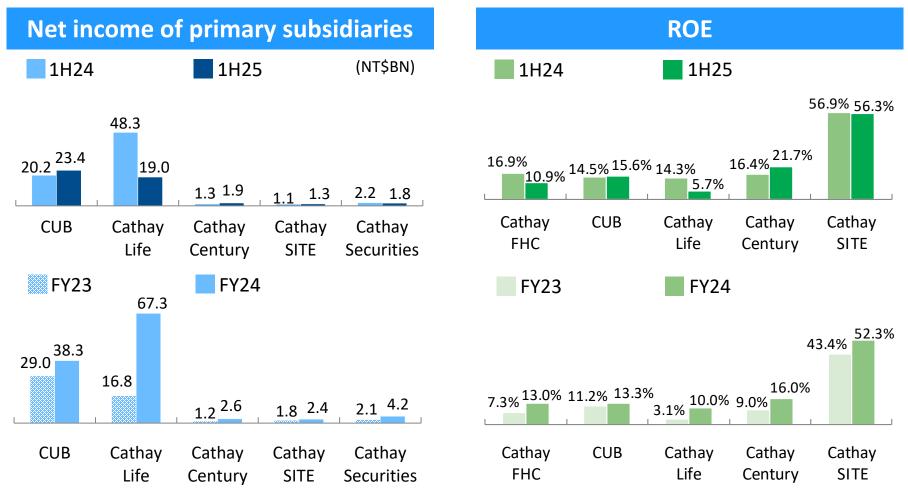
# **Cathay FHC – Net income & EPS**

■ 1H25 net income declined YoY, attributable to sharp TWD appreciation and a high investment income base in 1H24 amid favorable financial markets. Core business momentum across subsidiaries remained solid.



#### Cathay FHC – Net income & ROE

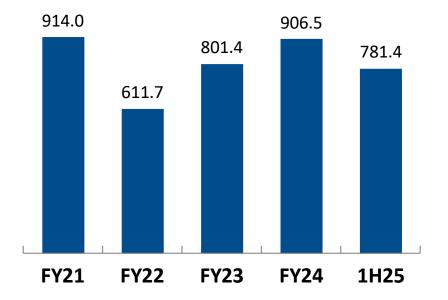
- □ CUB, Cathay Century and Cathay SITE each delivered record-high 1H earnings, while Cathay Securities achieved its second-highest YTD earnings.
- Cathay Life's net income declined YoY, reflecting sharp TWD appreciation in 2Q25 and a high capital gains base in 1H24. However recurring income increased YoY and underwriting profits remained steady.

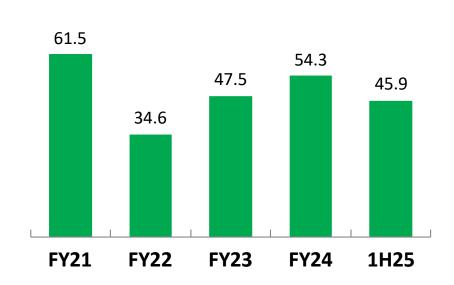


#### Cathay FHC – Book value & BVPS

Book value declined YTD, reflecting lower mark-to-market value of financial assets amid sharp TWD appreciation and financial market volatility.







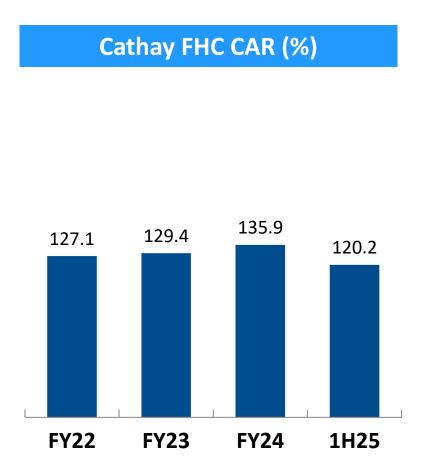
Note: (1) Cathay Life changed its business model for financial asset classification on 2022/10/1 in accordance with IFRS 9 and the guidance by Accounting Research and Development Foundation.

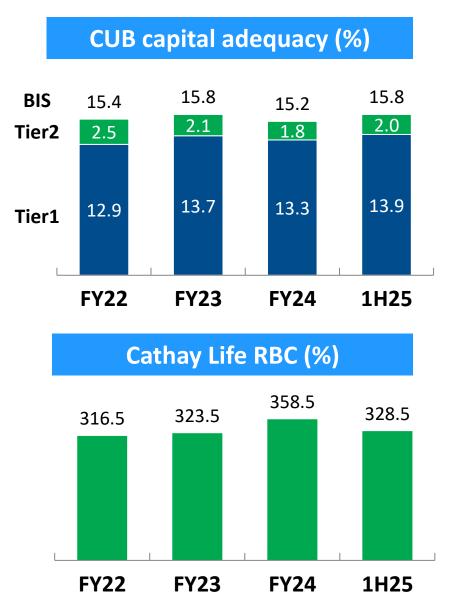


Cathay Financial Holdings

(2) Book value includes preferred shares and minority interests. BVPS represented BVPS attributable to common shareholders. 10

# **Cathay FHC – Strong capital position**





#### **1H25 Business overview**

#### Cathay United Bank

- 1H25 net income set a record high for the first-half period, up 16% YoY.
- Delivered robust growth in both deposits and loans. Net interest income grew 15% YoY.
   Asset quality remained benign.
- Net fee income grew 28% YoY. WM and credit card fees up 34% and 16% YoY, respectively.

#### **Cathay Life**

- FYP, APE and VNB recorded double-digit YoY growth, driven by strong sales of USD-denominated traditional products and investment-linked products.
- Pre-hedging recurring yield rose 11bps YoY on higher interest and dividend income.
- Maintained solid capital position with RBC ratio of 328% and E/A ratio over 8%.

#### **Cathay Century**

- 1H25 earnings reached a record-high. Premiums rose 11% YoY, with 13.5% market share. Maintained steady underwriting growth by focusing on both quality and scale, customer experience and risk management.
- Enhanced online business in China. Accelerated digital transformation and business expansion in Vietnam.

#### **Cathay SITE**

- Achieved record-high first-half earnings. AUM reached NT\$2.17tn. Earned wide acclaim for various products.
- Honored with Taiwan Fund Award from Smart and recognized as Best Institutional Asset Manager by AsianInvestor and Asia Asset Management, among a total of 14 awards.

#### **Cathay Securities**

- Gained domestic brokerage market share through a digital-only model, optimizing customer experience and deepening engagement to expand the customer base.
- Maintained No.1 sub-brokerage market share with expanded products and platform.

# Cathay FHC's ongoing overseas expansion in Asia

	China	Vietnam	Cambodia	Hong Kong	Singapore	Malaysia	Laos	Philippines	Myanmar	Thailand	Indonesia
Bank	7	37	15	1	1	1	1	1	1	1	1
<ul><li>Life</li></ul>	50	122									
▲ P&C	26	2									
Asset Mgt.	1										
Securities				2							

Note: (1) Footprints in Thailand and Indonesia are rep. offices.

(2) Cathay FHC owns 49% stake in Cathay Insurance (China), and 33% stake in BSCOM Cathay Asset Management.



#### **Banking**

- Japan: Obtained FSC approval in July to establish Tokyo branch and Fukuoka sub-branch
- India: Mumbai branch in progress
- Advancing toward a regional bank via localization, digitalization, and green finance

#### Life Insurance

- China: 1H25 total premium grew 15% YoY to 4.1bn RMB; expanding scale and value via agent workforce and multi-channel development
- Vietnam: 1H25 total premium reached 1.5tn VND; enhancing sales structure to drive premium growth

#### **P&C Insurance**

 Vietnam: 1H25 premium reached 305bn VND; focusing on digitalization and mobile insurance applications

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Cathay Life

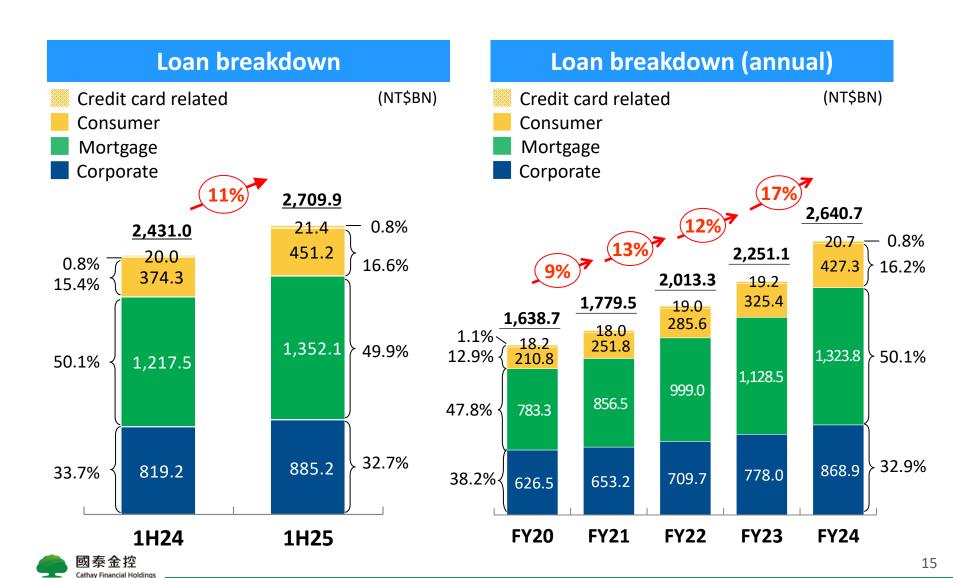
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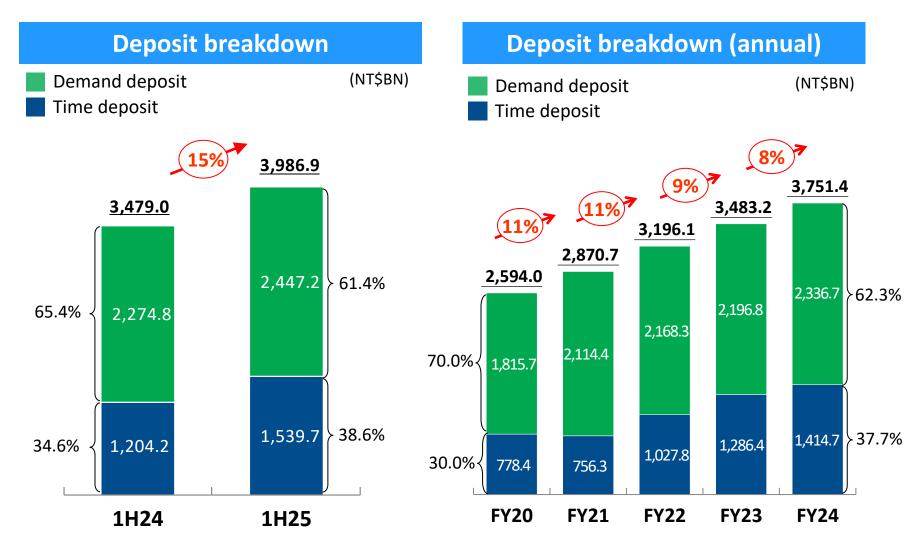
#### Cathay United Bank - Loan breakdown

■ 1H25 loan growth in was robust, with double-digit YoY growth in mortgage and consumer loans.



# Cathay United Bank - Deposit breakdown

Solid growth in deposits; maintained the advantage of high demand-deposit ratio.

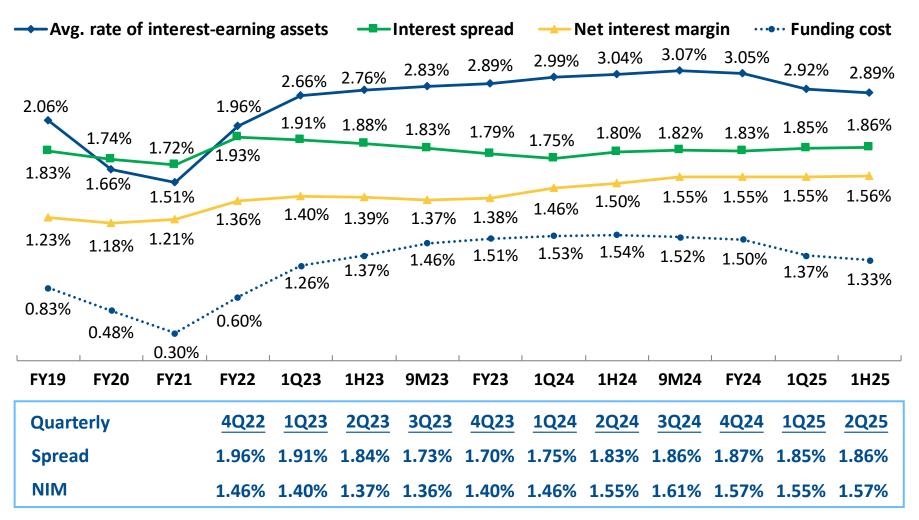




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#### Cathay United Bank – Interest yield

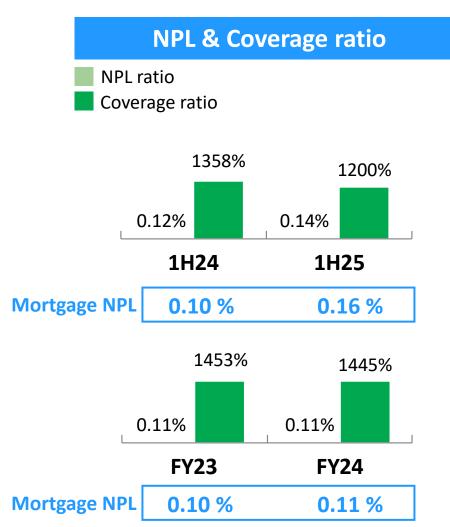
■ 1H25 NIM rosed 6bps YoY, benefiting from improved deposit mix and lower FX funding costs due to rate cuts; 2Q25 NIM and spread both increased QoQ, supported by improved deposit mix and well-controlled funding costs.

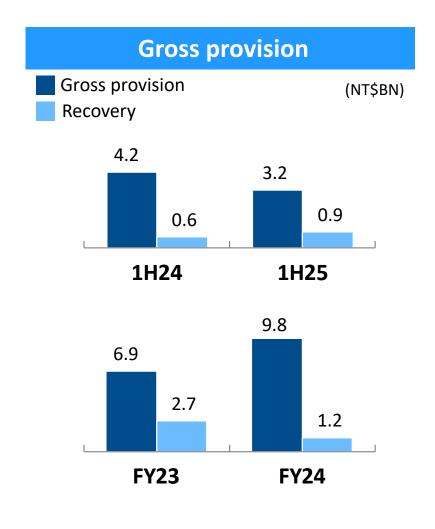




#### **Cathay United Bank – Credit quality**

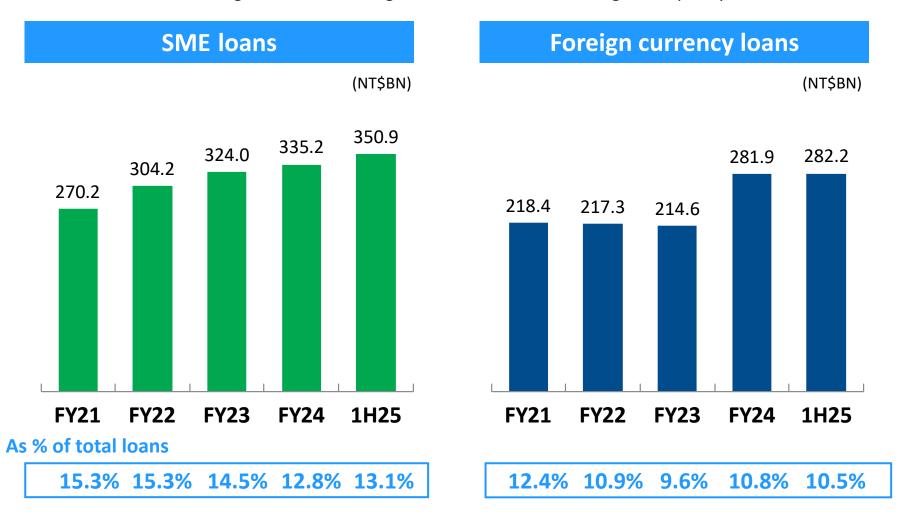
Asset quality remained benign, with NPL at 0.14% and coverage ratio at 1200%.





#### Cathay United Bank – SME & FX loans

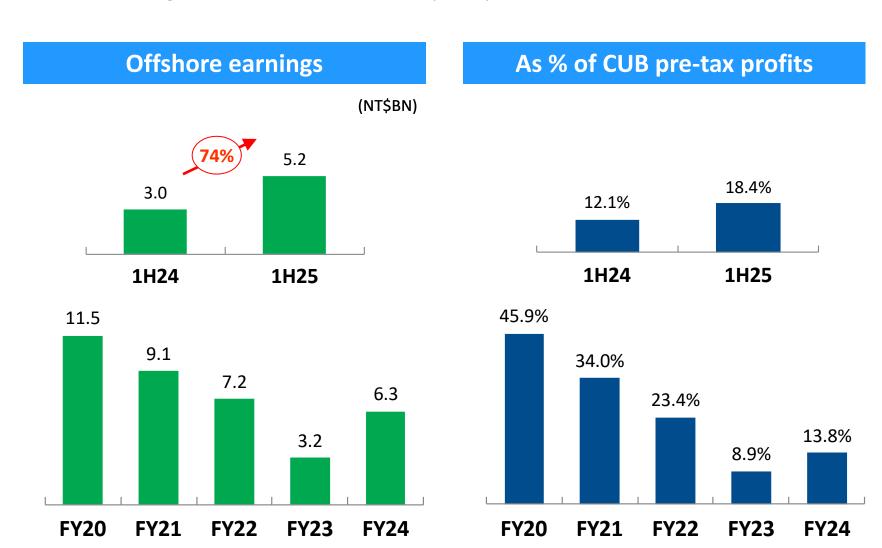
- SME loans showed steady growth.
- FX loans continued to grow. CUB aims to grow FX loans while ensuring asset quality.





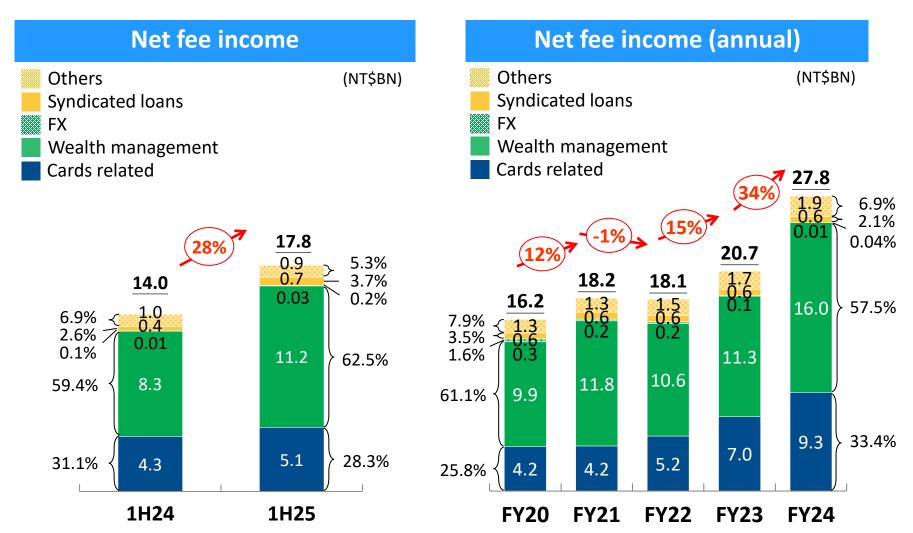
## **Cathay United Bank – Offshore earnings**

Offshore earnings rebounded due to the recovery in deposits, loans, and investment income.



#### Cathay United Bank – Net fee income

Net fee income grew 28% YoY. Wealth management fees rose over 30% while credit card fees increased 16% YoY, driven by higher spending.

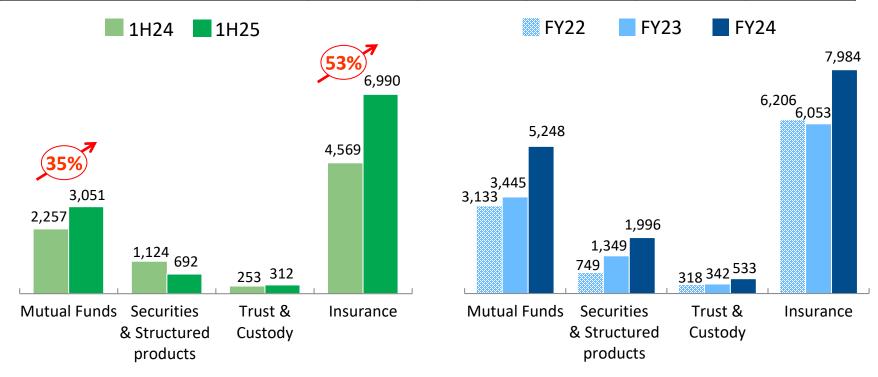


# **Cathay United Bank – Wealth management fees**

- WM fees rose 34% YoY, driven by strong sales in mutual funds and bancassurance.
- WM customers and AUM continued to show steady growth.

#### Wealth management fees breakdown

(NT\$MN)	1H24	1H25	FY22	FY23	FY24	
Wealth management fee income	8,299	11,152	10,595	11,344	15,963	
YoY growth (%)	40.1%	34.4%	-10.1%	7.1%	40.7%	





Note: If including income from selling treasury products (bonds, structured products, and foreign exchange), 1H25 WM income would be NT\$14.7bn.

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#### Cathay Life – Total premium

Total premium increased by 18% YoY, driven by strong sales of investment-linked and USD-denominated traditional products, while premium income from high-CSM protection products continued to grow.

#### **Total premium**

Others (NT\$BN)

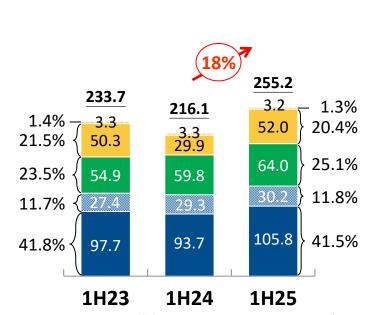
Investment-linked & Interest sensitive annuity

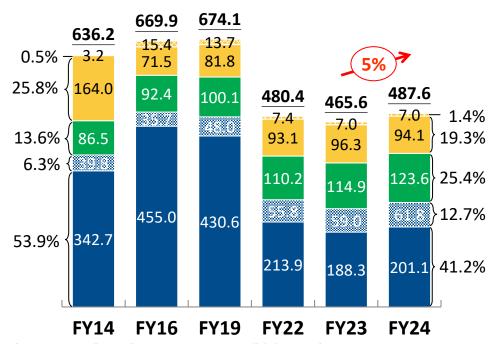
- Health and accident
- Traditional life- Protection
- Traditional life- Savings

#### **Total premium (annual)**

Others (NT\$BN)

- Investment-linked & Interest sensitive annuity
- Health and accident
- Traditional life- Protection
- Traditional life- Savings







Cathay Financial Holdings

#### Cathay Life – FYP & APE

- FYP and APE rose by 82% and 13%, respectively, driven by strong sales of investment-linked products and USD-denominated traditional products.
- Health and accident premiums were affected by a high base in FY24, resulting from stop-selling effect due to regulatory changes.



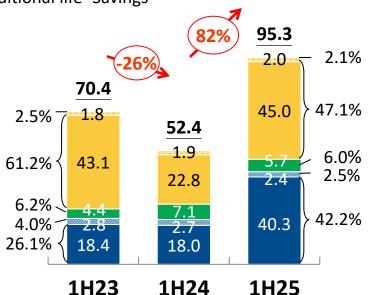
Others (NT\$BN)

Investment-linked & Interest sensitive annuity

Health and accident

Traditional life- Protection

Traditional life- Savings



#### **Annualized FYP (APE)**

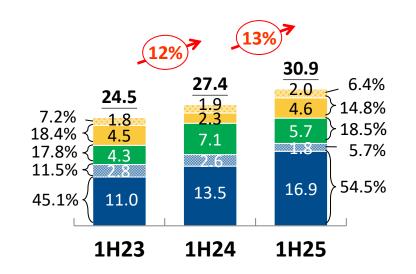
Others (NT\$BN)

Investment-linked & Interest sensitive annuity

Health and accident

Traditional life- Protection

Traditional life- Savings



FX polices % (excl. Investment-linked)

56% 55% 76%



空 Holdings

## Cathay Life – Value of new business

VNB increased 12% YoY, supported by a surge in sales of investment-linked and USD-denominated traditional products.

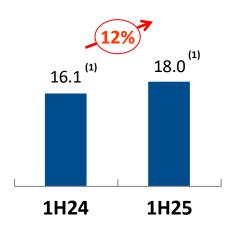
#### Value of new business

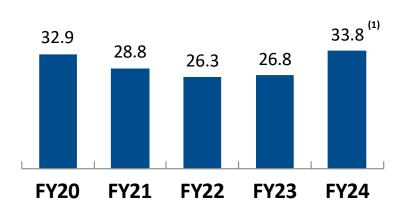
Profit Margin	1H24 <sup>(1)</sup>	1H25 <sup>(1)</sup>
VNB/FYP	31%	19%
VNB/APE	59%	58%

#### Value of new business (annual)

Profit Margin	FY20	FY21	FY22	FY23	FY24
VNB/FYP	20%	14%	20%	20%	22%
VNB/APE	53%	56%	62%	56%	58%

(NT\$BN)





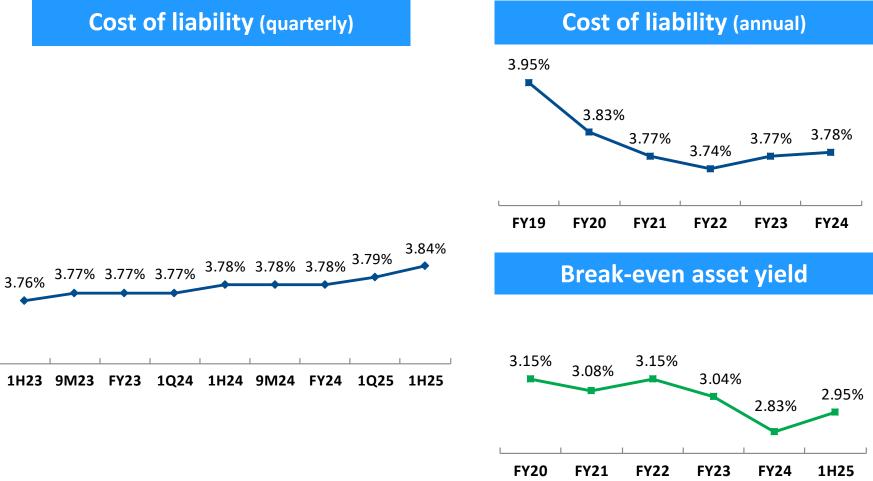
Note: (1) 1H24 > FY24 and 1H25 VNB were based on 2024 Embedded Value assumptions.



<sup>(2)</sup> Based on 2023 Embedded Value assumptions, 1H24 & FY24 VNB were NT\$16.4bn and NT\$34.8bn; VNB/FYP were 31% and 23%, VNB/APE both were 60%, respectively.

# Cathay Life - Cost of liability and break-even asset yield

- COL rose QoQ, reflecting adjustments to reserve rates and mortality table for certain products, higher declared rates on interest-sensitive products, and TWD appreciation.
- □ 1H25 break-even asset yield was 2.95%. The break-even asset yield was relatively low in FY24, as favorable capital markets led to a strong increase in the mark-to market value of total investment assets.



Note: The figures of cost of liability are reserve-based.



# **Cathay Life – Investment portfolio**

(NT\$BN)	FY22	FY23	FY24			1H25		
Total investments <sup>(1)</sup>	7,330.6	7,638.1	7,990.6			7,816.3		
	Weight	Weight	Weight	Amount	Return	Weight	Amount	Return
Cash & Cash equivalents	4.1%	2.6%	1.9%	156	2.6%	5.2%	403	2.4%
Equity- Domestic	5.1%	6.6%	7.2%	575	15.4%	6.6%	520	9.2%
Equity- International (2)	5.6%	5.6%	5.5%	437	11.6%	4.5%	349	8.1%
Bond- Domestic	7.1%	8.1%	8.3%	666	5.6%	7.8%	611	5.1%
Bond- International (2)	61.9%	61.8%	62.0%	4,952	3.8%	59.2%	4,631	4.0%
Mortgage & Secured loans	3.8%	3.0%	2.9%	230	2.4%	3.1%	241	2.3%
Policy loans	2.3%	2.2%	2.1%	167	5.2%	2.1%	167	5.3%
Real estate	7.7%	7.5%	7.5%	597	2.5%	7.8%	608	5.1%
Others	2.5%	2.5%	2.6%	209	1.0%	3.7%	287	0.7%

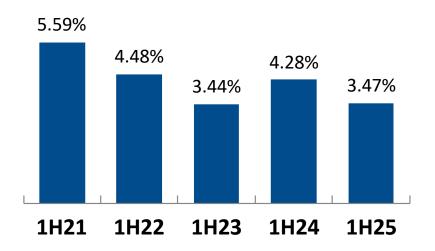


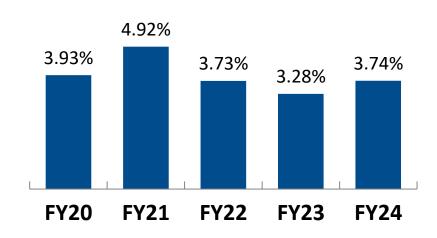
# **Cathay Life – Investment performance highlights**

□ 1H25 after-hedging investment yield declined YoY, reflecting higher hedging costs and lower capital gains, while recurring income rose YoY.

After-hedging investment yield

After-hedging investment yield

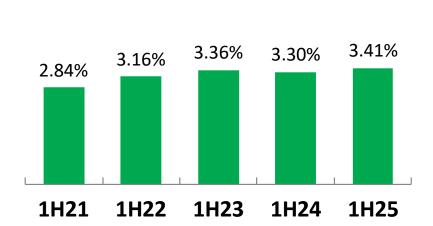




#### **Cathay Life – Investment performance highlights**

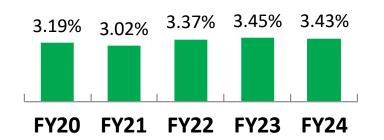
- Pre-hedging recurring yield grew by 11bps YoY, driven by higher interest income from continued expansion of fixed income positions at elevated yields, along with increased cash dividend income.
- Hedging costs remained well-controlled despite an 11% appreciation of TWD in 2Q25; adopted the new FX volatility reserve (FXVR) mechanism and provisioned released excess policy reserve into FXVR.

#### Pre-hedging recurring yield

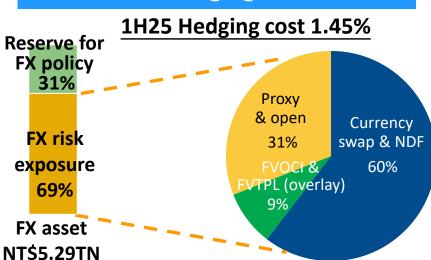


Note: Pre-hedging recurring income doesn't include capital gains but interest revenue, cash dividend and rental income. Yields for the aforementioned were 3.02%, 0.22% and 0.16% in 1H25; and 2.99%, 0.15% and 0.16% in 1H24, respectively.

#### Pre-hedging recurring yield

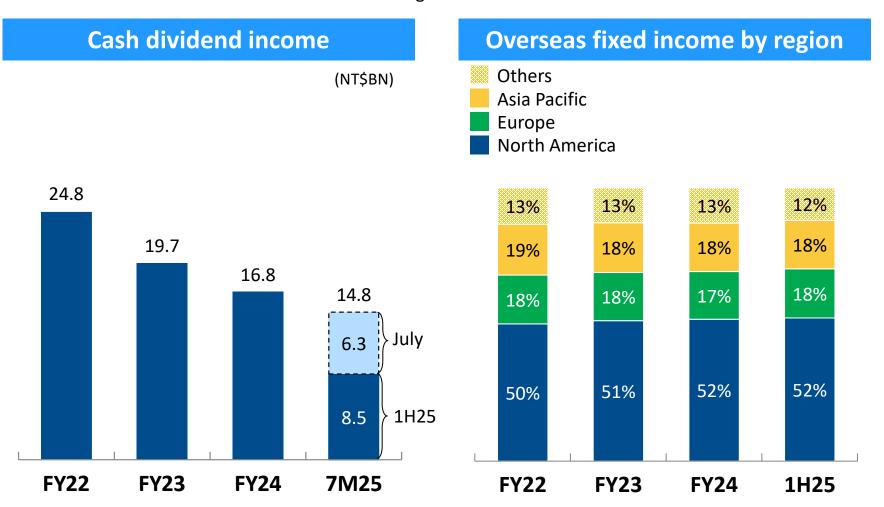


#### **FX** asset hedging structure



# Cathay Life – Cash dividend income & overseas fixed income by region

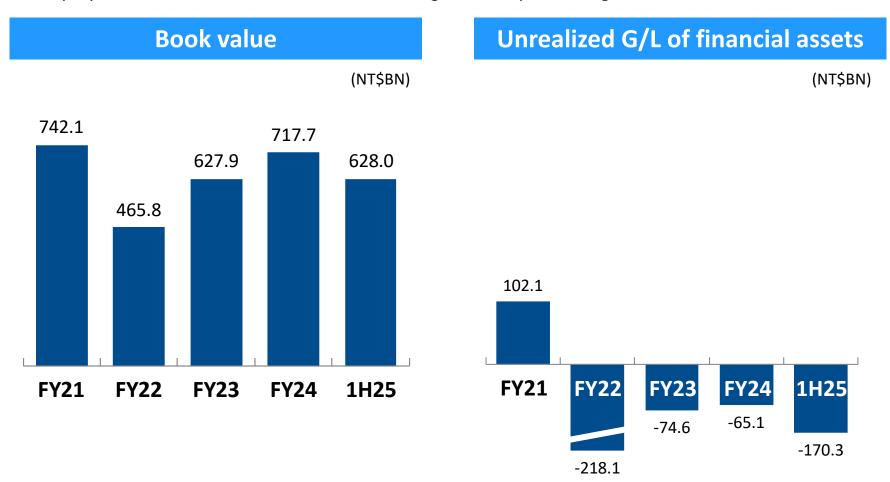
- 7M25 cash dividend income grew 25% YoY to NT\$14.8bn, reflecting opportunistic equity rebalancing to enhance recurring income.
- □ Diversified fixed-income investments across regions to balance risk and return.

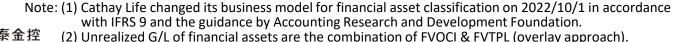




# Cathay Life – Book value & unrealized G/L of financial assets

- Book value and unrealized G/L of financial assets declined YTD, reflecting sharp TWD appreciation and financial market volatility.
- Equity-to-asset ratio stood at over 8%, indicating robust capital strength.

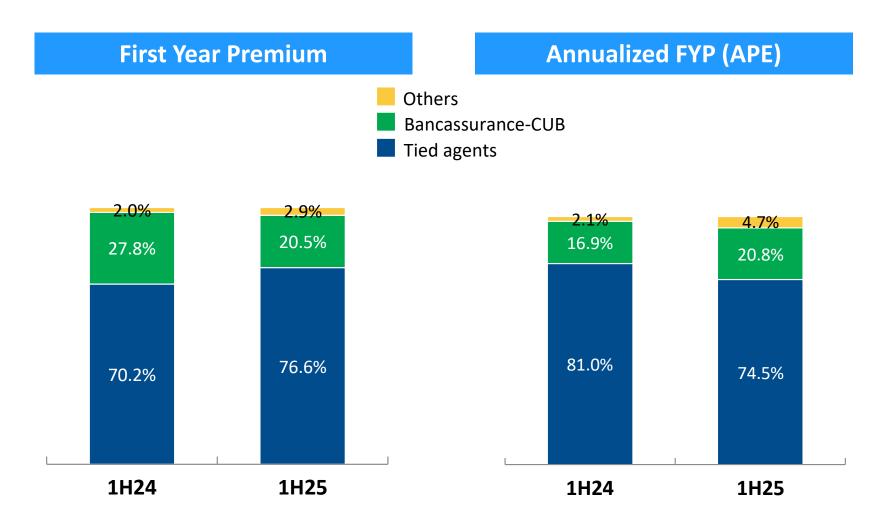




Cathay Financial Holdings

# **Cathay Life – Distribution channels**

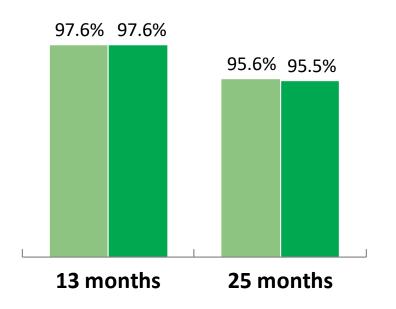
Premium income was mainly generated by Cathay Life sales agents and Cathay United Bank. The group's strong sales capabilities provided solid contributions to premium income and VNB.



# **Cathay Life – Operational indicators**

- Persistency ratio remained high, exceeding 95%.
- Expense ratio declined YoY, as strong premium growth from USD-denominated savings products outpaced related expanse growth.









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Cathay United Bank Cathay Life

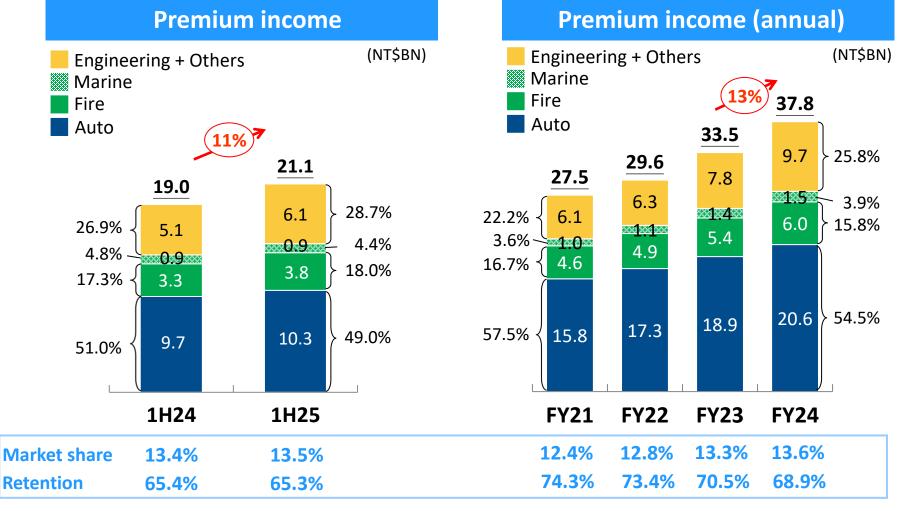
# **Cathay Century**

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#### **Cathay Century – Premium income**

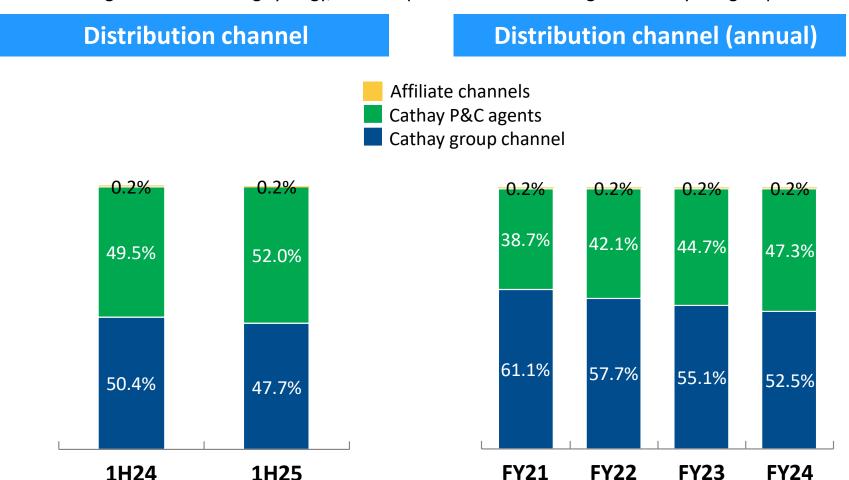
Premium income maintained double-digit growth. Market share was 13.5%, ranking No.2 in the industry.





# **Cathay Century – Distribution channels**

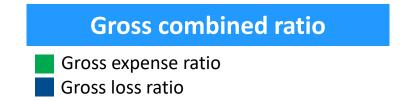
- Premium income generated by Cathay P&C agents rose to over 50%, supported by strong performance in commercial insurance.
- Benefiting from cross-selling synergy, ~50% of premium income was generated by the group channel.

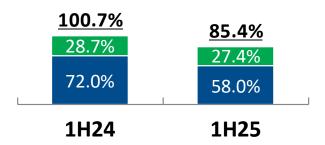


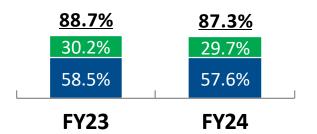


# **Cathay Century – Combined ratio**

Retained combined ratio declined YoY, supported by higher retained premiums from expanded underwriting capacity, fewer large claim events and stable loss ratios.



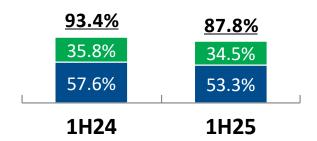


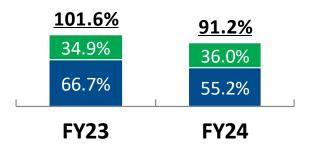


#### **Retained combined ratio**

Retained expense ratio

Retained loss ratio







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# Response to IFRS 17 & TW-ICS implementation

- Proactively participating in the international field testing of IFRS 17 and ICS since 2015
- Refining business strategies since 2020 in response to the implementation of IFRS 17 and TW-ICS, focusing on new business profitability, investments and capital planning



#### **Product Strategy**

#### Profitability under new framework is confirmed

- Focus on not only returns but risks, namely risk-adjusted return on capital (RAROC)
- Shift to protection-type, USD interest sensitive life and II Ps



#### **Investments**

#### **Liability-driven investments**

- Risk-adjusted return on capital (RAROC) consideration under TW-ICS
- More fixed income assets to enhance recurring yield and manage interest rate risks



#### **Capital**

# Capital raising plan to create buffer for market fluctuation

NT\$35bn common equity injection in 2022; NT\$35bn and NT\$80bn subordinated debt issuance in 2023 and 2024, respectively.

## Asset Liability Management

### Strengthen interest rate risk management

- Advance duration management, including effective and dollar duration
- Employ interest rate hedge for USD policies as needed



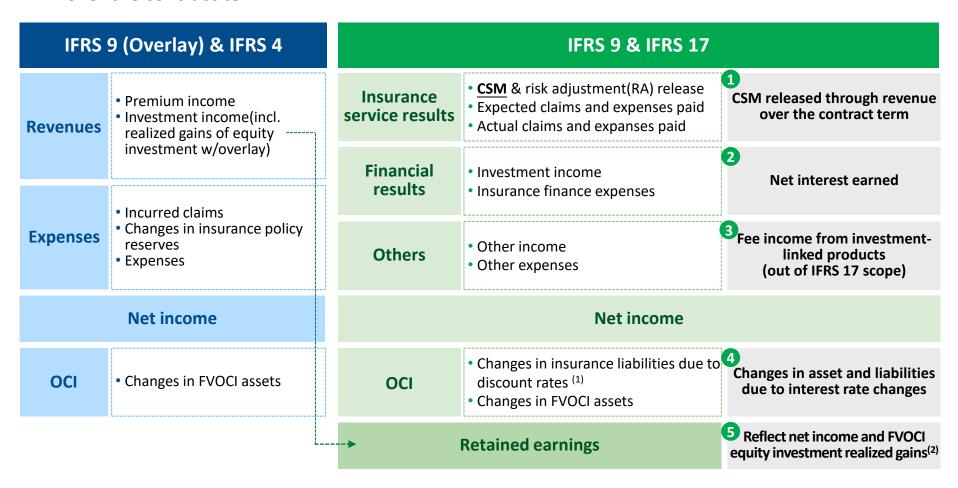
# Focus on high CSM and RAROC products

CSM accumulation is top priority Taking profitability, volume(FYP) and capital charge into consideration **FY24** contribution **FYP** CSM Profitability (CSM%, Present value of fee income%) 100% **Protection type USD Traditional Life Protection type** Risk-adjusted return on capital (RAROC)
Present value of profit / TW-ICS risk capital) - Savings NTD Health & Accident products are key focus Superior CSM contribution **Mortality** Investment-linked **CSM** Gain NTD Traditional Life - Savings **Profit** 100% sources **AUM Interest** spread **Expense ALM** USD **Participating NTD** ■ Traditional life -savings Investment-linked products(ILP) **Participating** USD interest sensitive life Stable fee income, no interest policies are the key products rate risk and low capital charge No foreign currency risk, Aim to stably increase AUM \* Participating products calculations are based on internal methodologies and assumptions. easier for ALM



# **Enhancing transparency and comparability under IFRS 17**

- Mark-to-market valuation for insurance liabilities
- Profit of insurance policies recognized as CSM (as a liability item) and released through revenue over the contract term



# **New solvency regime TW-ICS: Higher capital requirements**

TW-ICS requires higher capital, with stricter risk-based assessments, market-consistent liability valuation, and higher capital charges for various risks.

		RBC	TW-ICS
Adopted f	ramework	RBC (NAIC)	ICS (IAIS)
	Fixed income	Amortized cost	
Valuation	Stock	Average market value over half-year period	Mark-to-market (market adjusted value)
	Insurance liability	Locked-in basis	
Capital r	esources	Tiering	Tiering CSM 100% recognized as capital
Risk measurement		VaR 95%	VaR 99.5%
Risk calculation		Factor-based	<ul> <li>Stress approach (primarily), factor-based</li> <li>Broader risks         (longevity/lapse/expense/catastrophe/non-default spread risks)</li> </ul>



# TW-ICS: Transitional measures ease capital pressure

Transitional measures on Capital Resource

- Linear increase of the net fair value impact from assets and liabilities for legacy portfolios (1) over a 15-year phase-in period
  - A phase-in mechanism for the valuation of assets and liabilities to alleviate day-one impact

Transitional measures on Required Capital

- Linear increase of the capital requirement over a 15-year phase-in period
  - Interest rate risk: from initial 50% to 100%
  - Longevity/lapse/expense/catastrophe/non-default spread risks: from initial 0% to 100%
  - Domestic stocks and real estate risk factors linearly converge to TW-ICS from RBC



- Morbidity/mortality/longevity/lapse risk stress factors are adjusted based on localized data
- Localization equity and real estate risk factors

Risk factor	RBC	ICS (IAIS)	TW-ICS
Taiwan listed stocks	21.65% (TWSE), 30% (OTC)	48% (EM)	35%
Domestic real estate	7.81%	25%	15%
Domestic public infrastructure (2)	1.28%	49% (other equity)	1.28%
Domestic public infrastructure (2)	1.28%	49% (other equity)	1.28%

# **Agenda**

- Introduction of Cathay FHC
- Business overview
- Business performance summary

Cathay United Bank

Cathay Life

**Cathay Century** 

- Cathay Life's strategy to IFRS 17/TW-ICS
- Cathay's ESG efforts
- Appendix



# Renowned corporate sustainability performance

#### Global

Member of

Dow Jones Sustainability Indices

Powered by the S&P Global CSA

Included in DJSI World & DJSI EM











A- level

**RE100** 





**First Taiwan FI** 



Asia 6th approval



2022 & 2023 ICAPs

**Global best practice** 

1<sup>st</sup> in Asia

Environmental Finance

Sustainable

Investment

TCFD report

of the year

Awards 2024 Winner

#### **Taiwan**

Top-20% Corporate Governance



**TWSE Corporate Governance Evaluation** 



Top-10 World Corporate Citizen for **12** years **Top 3 Large Cap & Financial** in 2024



First Prize in Finance & Insurance in 2025



2024 Taiwan Corporate Sustainability Awards



# Cathay's sustainability strategies and goals



#### **Climate**



#### Health



#### **Empowerment**

#### **Low-carbon economy**

- Net-zero emissions across financial assets by 2050
- Leadership in climate engagement
- Comprehensive financial solutions for climate change

#### **Health promotion**

- Expansion of the health ecosystem
- Support for rehabilitation
- Development of elderlyfriendly services

#### **Workplace Empowerment**

- Employee reskilling and upskilling
- Leadership pipeline development
- Fostering workplace diversity, equity and inclusion

#### Sustainable environment

- Zero-carbon operations by 2050
  - Green operations
  - Green energy
  - Green real estate

#### **Financial health**

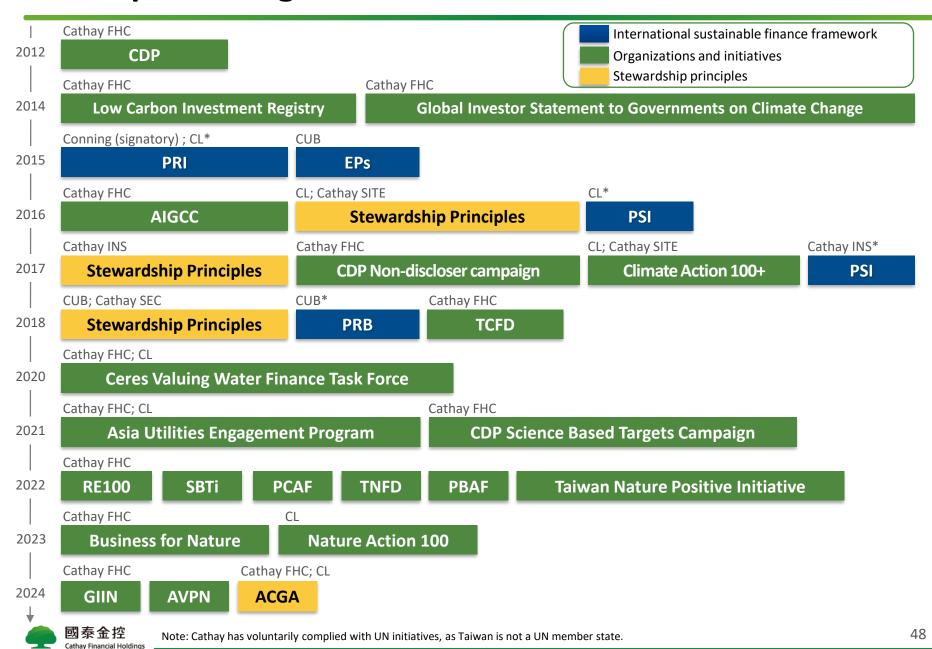
- The industry's top guardian of customer assets
- Benchmark enterprise for financial inclusion in Taiwan

#### **Social Empowerment**

- Youth empowerment
- Women's empowerment
- Support for the underprivileged



# Participation in global ESG initiatives



# Cathay FHC's commitment to net-zero carbon emissions



Low-carbon operation transition since 2017

**RE100** 

LIMATE Roup Became an RE100 member



Received SBTi validation of carbon reduction



**Disclosed carbon footprints** 

in investment portfolio

2019

CUB ceased financing new coal power projects (Zero coal financing in 1Q27)
Cathav Life excluded investments in coal power plants without active

transition plans

No new investments with revenue over	2022	2025	2030	2040
Coal value chain	30%	20%	20% (OECD: 5%)	5%
Unconventional oil & gas	50%	30%	30% (OECD: 20%)	5%

2020

Integrated carbonreduction performance into CEO's KPI

Received Science-Based Target initiative (SBTi) validation
Became an RE100 member

2025

100% renewable energy for headquarters

2030

100% renewable energy for all locations in Taiwan

2050

**Net-zero carbon emissions** 



# Integrating ESG into responsible investment and lending

**Pre-investment** /lending review **Investment & lending** decision/strategy

Stewardship after investment & lending

Negative/exclusionary screening



**Exclusion** 



**Annual review of exclusion list** 

#### **Integration of ESG factors**

#### **Investment**

- Sensitive industries
- Controversial incidents
- ESG Rating
- Climate risks

#### Lending

- Financial assessment
- Sensitive industries
- Controversial incidents
- ESG Rating
- Climate risks

Investment/lending target is on the exclusion list

Investment/lending target is not on the exclusion list



#### **Approve**

Manage based on ESG risk levels



**Impact investing** 



Sustainability themed investing/lending

#### **Management after** investment / lending

#### **Post-investment**

- Manage ESG risks dynamically
- Annual ESG review
- Engagement w/ investee company
- Exercise voting rights

#### **Post-lending**

- Manage ESG risks dynamically
- Early warning system (EWS) and smart monitoring management
- ESG annual review
- Engagement

#### **Asset manager** mandating monitoring<sup>\*</sup>

• Check whether the external asset managers are PRI signatories and their responsible investment performance

\*Cathay Life, Cathay Century, and Cathay SITE

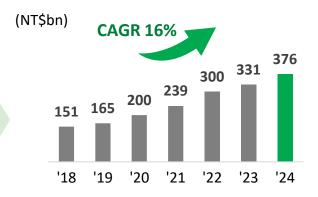


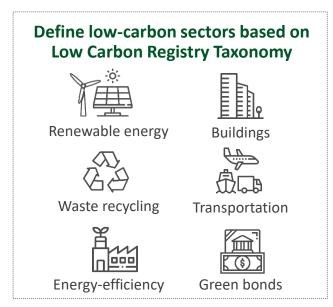


# Leveraging financial competence to support sustainability

#### 2024 Sustainability themed investment / lending Lending **Related to SDGs** Investment (NT\$) Low carbon 325.1bn 50.6bn Infrastructure 917.6bn 75.6bn **Aging society** 569.7bn 47.9bn & health Community 5.6bn **7.2bn** & inclusive finance Water ğ 13.5bn 1.6bn -M/ resources

#### **Low-carbon investment/lending grew YoY**





## Hastening positive environmental change with green products

#### Pioneers in renewable energy financing

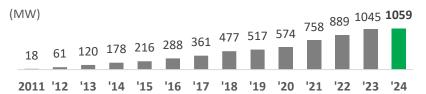


Wind Power + Solar Power

Total capacity of **financed solar** power stations and wind turbines

2,432 MW

Total capacity of loan-financed solar power stations installed



#### Green finance services across markets



#### Sustainability-linked loan (SLL)

Approved 70+ SLLs. NT\$80bn+ across Taiwan. Hong Kong, the Philippines, Singapore, Malaysia & Australia



#### **Green deposit**

Utilized by 49 companies of NT\$38bn+

#### Green insurance – first in the industry



Renewable energy cumulative insured amount

NT\$ 183bn

since 2010



**Public bicycle** cumulative rider insured

303mn

since 2016

#### **Green landlord**

**24 companies** joined the program (2024) Supplied **17,000mWH** in renewable energy

**Green leasing program** 













Tenants

Tenants

Renewable energy provider

One contract for all

Commercial buildings (Electric meter owner)





# Health promotion – expanding the health ecosystem

#### FitBack app health promotion program



#### **Compensation** ► ► ► Prevention

FitBack wellness platform to encourage a healthier living

1.25mn members, accrued 1.71tn steps

Track health habits



& dietary



heart rate





Nutrition

Fitness programs

Health advisory

Long-term care

**Expand influence** 

**Health ecosystem** 

Policyholders

General public

**Employees** 

### **Industry-leading scale in spillover insurance policies**

Achieved health targets



Premium discounts

Increased benefits

Increased insured amount

All health policies embed spillover mechanisms 427k policies sold with NT\$17.8bn FYP (2024) FitBack + Group insurance with 60 corporates



#### **Every step counts for charity**





Converts collective steps into charitable funds for green energy, biodiversity, and local communities



Environment

sustainability

Social

empowerment

658k participants with **164.5bn steps** 



NT\$19.7mn charitable funds



3 green power mechanisms, generating **2.13mn kWh** 



Green electricity proceeds reinvested in communities



## Financial health – financial inclusion



#### Small amount whole life insurance

Industry-first product, offering affordable coverage to seniors up to age 83, with over 270k policies and NT\$90.5bn insured.



#### Microinsurance

Industry pioneer, offering NT\$72.1bn in basic protection to ~217k economically disadvantaged.



#### **Elderly-friendly products**

Tailored insurance with ~166k policies for seniors up to 80 with physical conditions excluded from standard qualification.



#### **Microfinance**

Financed US\$58mn to Southeast Asian microfinance institutions (MFIs).



#### accessibility via digital platforms



**CUBE App**, connecting Bank, Life, P&C and Securities services, provides ~7.6mn digital users onestop digital financial services.



Cathay Securities App serves 2.15mn customers with all-in-one digital investment services, holding over 40% market share in regular investment plans totaling NT\$64bn.



**Smart Claims,** all in one AI claims management platform, optimizes processing and strengthens protection for policy holders.



Chatbot Alpha, the ONE Chatbot service platform, serves ~2mn monthly online users across the group.



# Building a DEI workplace – a place for all

## **Create an inclusive workplace – key actions**



#### Wholeness @ Cathay

Holistic support that helps employees balance work, family, and career growth

Well-being: family, maternity, health, leave

**Hybrid**: flexible career pacing

Organization cultural: inclusive & diverse

**Listening**: dialogue & engagement

**Empowerment**: career transformation



#### **Generations @ Cathay**

Facilitate cross-generational understanding and collaboration

Communication: dialogue & peer learning

**Co-creation**: reverse mentoring & activities



## Aging @ Cathay – "ReNew"

Sustainable career development and transitions for senior employees

Re-skilling: new skills & transformation

Needs: health & personalized care

**Engagement**: knowledge transfer

**Workforce**: post-retirement talent pool

#### "Career FlexiPacing" support

Supporting employees in maintaining flexible career pacing, balancing work and family care



Flexible WFH arrangement



Continue to upskill via online courses



Cloud-based library for continuous learning



Employee Assistance Program (EAP)

#### Women empowerment



69% women employees



**54%** women in manager positions



47% women employees in STEM



23% women on the Board of Directors

(2021: 8%, 2022: 15%, 2023: 23%)



# **Empowerment: youth, women and disadvantaged**

#### Youth empowerment

Education on financial knowledge and career

#### **Impact investing**



Campus tour to educate impact investment

#### **Disadvantaged support**

#### **Elderly care**



Aging & community engagement

#### Women empowerment

#### Female power



WiST — promoting diversity and female leadership in STEM

# change

Climate

**Financial literacy** 



Cathay Climate Change Youth Forum & Taiwan climate action expo

#### **Critical thinking**



Lead for Taiwan to promote critical thinking by youth





Scholarships, dream programs, and financial education for disadvantaged youth



AWE program — supporting early-stage female entrepreneurs with finance skills and business opportunities

### **Outcome and impact**

#### Women

21 female entrepreneurs reached 215 STEM professionals engaged (WiST)

#### Youth

NT\$19.5mn invested

110k+ participants

87% expressed willingness to take sustainable actions post-event

#### **Disadvantaged**

NT\$12.9mn for scholarships & dream programs

5,000+ beneficiaries - elderly, disadvantaged, students

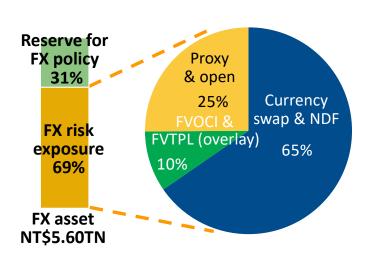


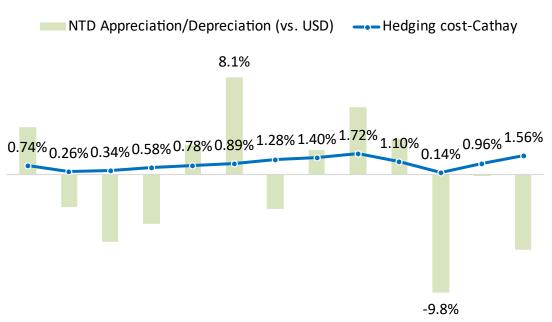
# **Cathay Life – Dynamic hedging strategy**

Dynamic and effective hedging strategy maintains hedging costs within the target range of 1-1.5%.

**FY24 FX asset hedging structure** 

#### **Hedging cost vs. NTD/USD movement**



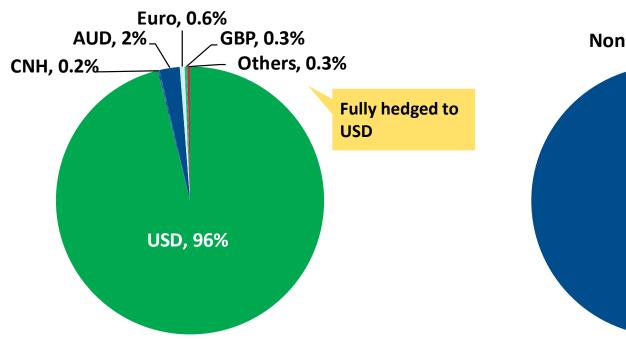


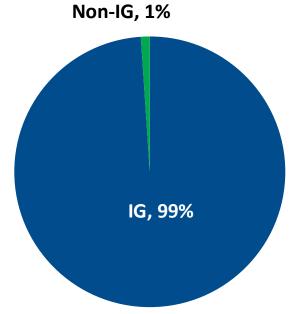
FY12 FY13 FY14 FY15 FY16 FY17 FY18 FY19 FY20 FY21 FY22 FY23 FY24

# Cathay Life – Overseas bond breakdown by currency and rating

Overseas bond by currency (1H25)

Overseas bond by rating (1H25)





# **Embedded Value & Appraisal Value**

NT\$BN, except for per share figures

Valuation date	2023/12/31	2024/12/31
In-force business investment yield	3.88% ~ Year 2043 4.75% for NTD policies 4.57% ~ Year 2043 5.35% for USD policies (Equivalent investment yield: 4.19% Rolling over to 2024: 4.25%)	3.95% ~ Year 2044 4.76% for NTD policies 4.72% ~ Year 2044 5.36% for USD policies (Equivalent investment yield: 4.26%)
Risk discount rate	9.5%	9.5%
Adjusted net worth	652	745
Value of in-force business	835	868
Cost of capital (CoC)	-348	-334
Value of in-force business (After CoC)	488	534
Embedded Value (EV)	1,140	1,279
EV / per share	179.5(77.7)	201.3(87.2)
Future one year's new business investment yield	2.62% ~ Year 2043 4.58% for NTD policies 5.21% ~ Year 2043 5.28% for USD policies	2.63% ~ Year 2044 4.59% for NTD policies 5.22% ~ Year 2044 5.29% for USD policies
Value of future one year's new business (After CoC)	28.0	30.0
Appraisal Value (AV)	1,386	1,546
AV / per share	218.2(94.5)	243.5(105.4)

Note: (1) EV/AV calculation does not include business of Cathay Life in China and Vietnam.

- (2) per share = per share of Cathay Life; (per share) = per share of Cathay FHC
- (3) The outstanding shares of Cathay Life in 2023 and 2024 are 6.35bn.
- (4) The outstanding shares of Cathay FHC in 2023 and 2024 are 14.67bn.
- (5) Totals may not sum due to rounding.

# **Sensitivity analysis**

#### NT\$BN, except for per share figures

				•	n, except for pe	2. Share hadres	
Valuation date	Investment						
Assumption	Investment yield – 0.25%	yield + 0.25% Sase Case (Discount rate 9.5%)		Discount rate – 0.5%	Discount rate + 0.5%		
Adjusted net worth	745	745	745	745	745	745	
Value of in-force business	710	1,026	928	868	919	821	
Cost of capital (CoC)	-346	-321	-329	-334	-320	-346	
Value of in-force business (After CoC)	364	704	599	534	599	475	
Embedded Value	1,109	1,449	1,344	1,279	1,344	1,220	
EV / per share	174.6 (75.6)	228.2 (98.8)	211.6 (91.6)	201.3 (87.2)	211.7 (91.6)	192.1 (83.2)	
Appraisal Value	1,349	1,737	1,617	1,546	1,632	1,469	
Value of future one year's new business (After CoC)	26.1	33.9	31.0	30.0	32.3	28.0	
AV / per share	212.5 (92.0)	273.5 (118.4)	254.5 (110.2)	243.5 (105.4)	256.9 (111.2)	231.3 (100.2)	

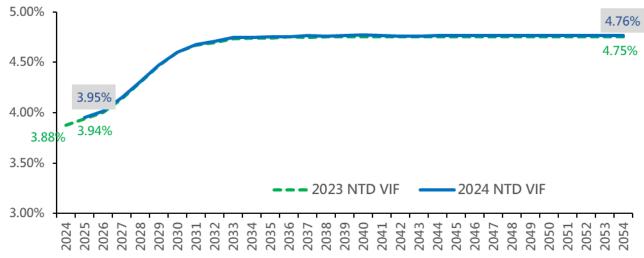
Note: (1) "Investment yield +0.25% (capped)": the investment return is capped by 4.76% for NTD policies and 5.36% for USD policies.

<sup>(2)</sup> Totals may not sum due to rounding.

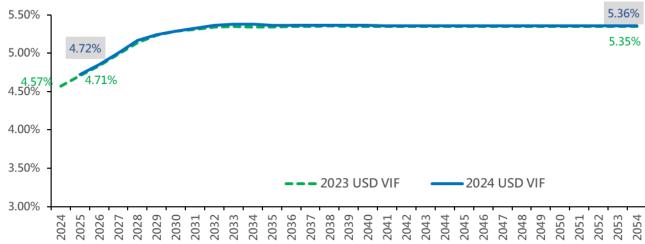


# **Economic assumptions: In-force business investment yield**

■ Investment return assumptions for the value of in-force business of NTD-denominated policies as of the end of 2023 & 2024.

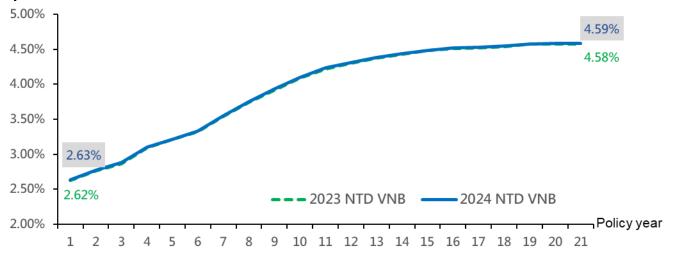


■ Investment return assumptions for the value of in-force business of USD-denominated policies as of the end of 2023 & 2024.

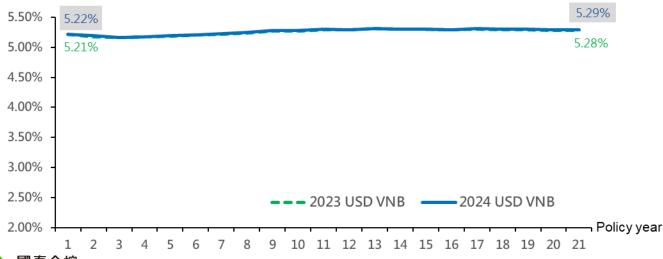


# Economic assumptions: Future one year's new business investment yield

Investment return assumptions for the value of future one year's new business of NTD-denominated policies as of the end of 2023 & 2024.



■ Investment return assumptions for the value of future one year's new business of USD-denominated policies as of the end of 2023 & 2024.





Cathay Financial Holdings		FY24/			1H25/			2Q25/	
(NT\$MN)			FY23			1H24			2Q24
Income Statement Data (Consolidated)	FY23	FY24	% Chg	1H24	1H25	% Chg	2Q24	2Q25	% Chg
Operating Income									
Net interest income	245,556	262,122	7%	128,178	132,938	4%	65,753	65,825	0%
Net commission and fee	9,204	15,076	64%	7,429	8,310	12%	4,010	3,490	-13%
Net earned premium	431,638	462,813	7%	204,970	241,167	18%	95,261	123,404	30%
Change in liability reserve	(139,104)	(114,344)	-18%	(53,128)	(20,784)	-61%	(6,918)	19,550	-383%
Net claims payment	(461,707)	(498,373)	8%	(231,932)	(250,757)	8%	(129, 320)	(131,904)	2%
Investment income	39,173	117,374	200%	94,818	10,487	-89%	40,682	(34,477)	-185%
Contribution from associates-equity method	1,951	2,555	31%	1,043	1,537	47%	493	564	14%
Other net non-interest income	29,656	(2,840)	-110%	(15,412)	(12,836)	17%	(4,129)	(2,319)	44%
Bad debt expense	(4,103)	(9,279)	126%	(4,204)	(2,458)	-42%	(1,901)	(1,104)	-42%
Operating expense	(94,013)	(107,251)	14%	(50,042)	(54,471)	9%	(25,215)	(27,174)	8%
Income before taxes	58,252	127,853	119%	81,720	53,132	-35%	38,715	15,855	-59%
Income taxes	(6,738)	(16,626)	147%	(10,055)	(7,224)	-28%	(4,613)	(2,161)	-53%
Net income	51,514	111,227	116%	71,665	45,909	-36%	34,102	13,694	-60%
Net income to parent company	50,929	110,270	117%	71,760	46,000	-36%	33,652	13,985	-58%
EPS (NT\$)	3.24	7.29		4.66	2.89		2.06	0.71	
<u>Dividend Payout</u>									
Cash dividend per share	2.00	3.50							
Stock dividend per share	0.00	0.00							
Weighted avg. outstanding common shares (Millions of shares)	14,669	14,669		14,669	14,669				
Balance Sheet Data (Consolidated)									
Total assets	12,810,424	13,767,150		13,274,717	13,786,757				
Total shareholders' equity	801,446	906,527		890,649	781,372				
Equity attributable to parent company	788,055	888,692		875,997	764,898				
Operating Metrics									
ROAE (Consolidated)	7.29%	13.02%		16.94%	10.88%				
ROAA (Consolidated)	0.41%	0.84%		1.10%	0.67%				
Double leverage ratio(inc. preferred stock)	118.2%	118.0%		118.1%	124.8%				
Capital Adequacy Metrics									
Capital Adequacy Ratio	129%	136%		131%	120%				

#### Notes:

<sup>(1)</sup> All data and information on this page is provided for informational purposes only, and may subject to adjustment. For more details, please refer to our official financial reports.

<sup>(2)</sup> Totals may not sum due to rounding.



Cathay Life (NT\$MN)			FY24/ FY23			1H25/ 1H24			2Q25/ 2Q24
Income Statement Data (Consolidated)	FY23	FY24	% Chg	1H24	1H25	% Chg	2Q24	2Q25	% Chg
Net written premium	401,229	430,672	7%	189,867	224,019	18%	87,480	115,301	32%
Net earned premium	400,118	428,935	7%	189,766	223,999	18%	87,008	114,634	32%
Reinsurance commission earned	424	318	-25%	16	6	-61%	10	3	-71%
Fee income	11,728	13,542	15%	6,398	6,680	4%	3,297	3,135	-5%
Recurring investment income	259,730	272,669	5%	130,341	138,716	6%	67,070	68,678	2%
Gain on disposal of investment									
Realized gain (loss)-Equity	40,782	114,260	180%	69,489	34,139	-51%	30,414	11,312	-63%
Realized gain (loss)-Debt	4,158	1,139	-73%	1,317	3,823	190%	386	1,121	191%
Gain on investment property	(70)	976	1496%	1,952	7,792	299%	1,955	7,880	303%
FX and others, net	(52,426)	(87,502)	-67%	(33,867)	(88,962)	-163%	(16,890)	(77,888)	-361%
Investment income, net	252,174	301,542	20%	169,232	95,508	-44%	82,934	11,103	-87%
Other operating income	1,468	1,550	6%	751	778	4%	401	444	11%
Separate account revenues	56,586	67,117	19%	40,425	9,466	-77%	13,794	2,040	-85%
Net claims payment	(429,157)	(475,850)	11%	(222,214)	(240,575)	8%	(123,992)	(126,668)	2%
Changes in liability reserves	(147,994)	(112,991)	-24%	(52,118)	(19,379)	-63%	(6,195)	20,017	-423%
Acquisition and commission expense	(33,700)	(38,537)	14%	(18,983)	(19,924)	5%	(8,185)	(9,113)	11%
Other operating costs	(6,358)	(8,486)	33%	(3,832)	(4,379)	14%	(2,030)	(2,305)	14%
Financial cost	(4,802)	(7,418)	54%	(3,018)		85%	(1,680)	(2,821)	68%
Separate account expense	(56,586)	(67,117)	19%	(40,425)	(9,466)	-77%	(13,794)	(2,040)	-85%
Operating expense	(27,981)	(32,240)	15%	(15,021)	(17,929)	19%	(7,591)	(8,716)	15%
Net non-operating income	2,755	2,538	-8%	1,224	1,298	6%	676	750	11%
Income taxes	(1,907)	(5,624)	195%	(3,870)	(1,507)	-61%	(1,442)	192	-113%
Net income	16,766	67,280	301%	48,332	19,007	-61%	23,212	655	-97%
Net income to parent company	16,343	66,883	309%	48,554	19,323	-60%	22,818	1,041	-95%
Balance Sheet Data									
Total assets	8,536,002	9,094,382		8,942,492	8,832,293				
General account	7,808,336	8,303,423		8,162,352	8,090,665				
Separate account	727,666	790,958		780,140	741,627				
Reserves for life insurance liabilities	6,919,383	7,146,011		7,080,333	7,018,890				
Total liabilities	7,908,127	8,376,708		8,217,468	8,204,292				
Total shareholders' equity	627,875	717,673		725,024	628,001				
Equity attributable to parent company	618,419	704,497		714,569	615,945				
Operating Metrics									
First Year Premium(FYP)	132,871	154,103		52,414	54,916				
Annualized FYP(APE)	47,415	57,793		27,430	16,778				
Expense ratio	13.7%	15.7%		17.6%	18.3%				
13-M persistency ratio	97.3%	97.9%		97.6%	97.7%				
25-M persistency ratio	95.4%	95.3%		95.6%	95.5%				
ROAE	3.07%	10.00%		14.29%	5.65%				
ROAA	0.20%	0.76%		1.11%	0.42%				
Capital Adequacy Metrics RBC ratio (Standalone)	323%	359%		352%	328%				

#### Notes:

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Cathay United Bank (NT\$MN)			FY24/ FY23			1H25/ 1H24			2Q25/ 2Q24
Income Statement Data (Consolidated)	FY23	FY24	% Chg	1H24	1H25	% Chg	2Q24	2Q25	% Chg
Operating Income									
Net interest income	51,743	60,913	18%	28,928	33,149	15%	15,251	16,961	11%
Net fee income	20,844	27,973	34%	14,057	17,948	28%	6,356	7,742	22%
Investment income	13,476	18,334	36%	9,900	6,426	-35%	4,454	3,427	-23%
Other income	835	602	-28%	384	402	5%	183	250	37%
Net operating income	86,898	107,822	24%	53,269	57,925	9%	26,245	28,379	8%
Operating expenses	(45,752)	(51,840)	13%	(24,206)	(27,228)	12%	(12,445)	(13,772)	11%
Pre-provision profit	41,146	55,982	36%	29,063	30,697	6%	13,800	14,608	6%
Net provisions for possible losses	(5,077)	(9,211)	81%	(4,332)	(2,308)	-47%	(1,949)	(988)	-49%
Income before taxes	36,069	46,770	30%	24,731	28,388	15%	11,851	13,620	15%
Income tax	(7,102)	(8,430)	19%	(4,560)	(5,009)	10%	(2,103)	(2,419)	15%
Net income	28,967	38,341	32%	20,171	23,379	16%	9,748	11,201	15%
Net income to parent company	28,805	37,780	31%	20,045	23,155	16%	9,691	11,106	15%
Balance Sheet Data									
Total assets	4,233,701	4,606,285		4,256,804	4,936,951				
Loans, net	2,280,571	2,679,233		2,466,804	2,742,861				
Financial assets	1,403,347	1,234,617		1,284,534	1,324,036				
Total liability	3,957,835	4,306,237		3,976,312	4,637,793				
Deposits	3,543,558	3,848,586		3,545,546	4,083,744				
Financial Debenture Payable	27,100	12,700		12,700	18,600				
Total shareholders' equity	275,866	300,048		280,491	299,157				
Equity attributable to parent company	271,931	295,390		276,294	294,739				
Operating Metrics									
Cost income ratio	52.65%	48.08%		45.44%	47.01%				
ROAE	11.19%	13.31%		14.50%	15.61%				
ROAA	0.71%	0.87%		0.95%	0.98%				
Assets Quality (Standalone)									
NPL	2,519	2,943		2,897	3,637				
NPL ratio	0.11%	0.11%		0.12%	0.14%				
NPL provisions	36,609	42,528		39,340	43,641				
Coverage ratio	1453%	1445%		1358%	1200%				
Capital Adequacy Metrics (Standalone	<u>!</u>								
BIS ratio	15.8%	15.2%		15.0%	15.8%				
Tier 1 ratio	13.7%	13.3%		13.0%	13.9%				
CET1 ratio	12.0%	11.7%		11.3%	12.3%				
LDR (Standalone)									
Total LDR	64.1%	69.8%		69.3%	67.4%				
TWD LDR	79.8%	79.8%		82.2%	75.5%				
FX LDR	22.5%	34.4%		28.3%	35.4%				
Natas									

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Cathay Century			FY24/ FY23			1H25/ 1H24			2Q25/ 2Q24
(NT\$MM) Income Statement Data (Consolidated)	FY23	FY24	% Chg	1H24	1H25	% Chg	2Q24	2Q25	2Q24 % Chg
Premium income	34,273	38,559	13%	19,406	21,436	10%	10,359	11,380	10%
Net written premium	24,022	26,417	10%	12.640	13.946	10%	6,431	7,110	11%
Net earned premium	23,448	25,343	8%	12,230	13,460	10%	6,322	6,827	8%
Reinsurance commission earned	1,117	1,230	10%	664	696	5%	335	350	5%
Fee income	50	54	9%	28	26	-6%	14	13	-2%
Investment	948	1,407	48%	882	953	8%	324	290	-11%
Interest income	674	859	28%	398	469	18%	216	239	11%
Other investment income, net	275	548	100%	484	485	0%	109	51	-53%
Other operating income	51	67	30%	39	0	-100%	18	(24)	-234%
Net claims payment	(23,240)	(12,534)	-46%	(5,970)	(5,771)	-3%	(3,051)	(3,030)	-1%
Changes in liability reserves	8,891	(1,354)	115%	(1,010)	(1,406)	39%	(724)	(467)	-36%
Commissions and other operating costs	(4,376)	(4,689)	7%	(2,264)	(2,477)	9%	(1,157)	(1,323)	14%
Operating expenses	(5,374)	(6,353)	18%	(3,076)	(3,281)	7%	(1,568)	(1,671)	7%
Operating income	1,514	3,172	109%	1,522	2,201	45%	513	966	88%
Net non-operating income	12	23	92%	(2)	(2)	4%	(1)	(1)	-13%
Income taxes	(281)	(558)	99%	(216)	(310)	44%	(76)	(128)	67%
Net income	1,246	2,637	112%	1,303	1,888	45%	436	837	92%
Balance Sheet Data									
Total assets	55,446	65,503		65,416	71,658				
Total stockholders' equity	14,982	17,947		16,798	16,844				
Operating Metrics									
Gross Combined ratio	88.7%	87.3%		100.7%	85.4%				
Net Combined ratio	101.6%	91.2%		93.4%	87.8%				
ROAE	8.97%	16.01%		16.41%	21.71%				
ROAA	2.15%	4.36%		4.31%	5.51%				
Capital Adequacy Metrics									
RBC ratio (Standalone)	351%	365%		377%	341%				

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